

My Daily Action Plan For the Week of _____

Commit to Making Two Invitations Every Day or More!

# Name, Phone, Comments	Contacted	Talked	Invited	Accepted	Presented	Open?	Firm F/U	Three-Way	Customer	Partner	Strategy	Started
	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N
1.												
2.												
3.												
4.												
5.												
6.												
7.												
8.												
9.												
10.												
11.												
12.												
TOTAL												

Weekly Activity Summary

Personal Volume (Goal/Actual)

G _____ /A _____

Group/Team Volume

G _____ /A _____

	Goal	Actual
Contacted		
Talked		
Invited		
Accepted		
Presented		
Open?		

	Goal	Actual
Firm F/U		
Three-Way		
Customer		
Partner		
Strategy		
Started		